

Sycor.Metal

The SAP Business All-in-One solution for the metal industry.

The fully integrated SAP solution for medium-sized metal processing companies.

As a medium-sized business in the metal industry, you can map your entire value-added chain with *Sycor.Metal*, our fully integrated SAP industry solution. You profit from preconfigured key processes of your industry and flexible support for your day-to-day business at the same time.

As a processor of high-quality raw materials in the metal industry, you are exposed to intense competitive pressure. At the same time, increasingly complex requirements, customer-specific modifications and high expectations with regard to the quality of your products are forcing you to maintain a high level of flexibility. Close integration with the logistics processes of your business partners requires a high degree of organizational and technical expertise. The constantly fluctuating price of raw materials is continuously placing new demands on your business.

With *Sycor.Metal*, the industry solution for the metal industry, you will be perfectly equipped for these challenges and prepared for the future. As a compact SAP solution for medium-

sized business, *Sycor.Metal* maps all your processes, from procurement and customer-specific development right through to complex supplier processes. The solution also allows you to maintain a clear overview of your business at all times thanks to freely customizable reports as well as integrated financial accounting and controlling functions. With this full-fledged ERP system, you can coordinate your logistics process across all departments and reliably plan and control your production processes. The solution supports typical fixing processes for the purchase of metals at fluctuating exchange rates and prices on the metals exchange, and provides a contract administration feature for hedge transactions. Data such as fixing rules, fixing periods, exchange rates, rate types and metals quotations can be managed.

Sycor.Metal offers unique features for complex production planning and control. Your day-to-day challenges include minimizing lead times and adhering to deadlines while optimizing capacity utilization, preproduction costs and the inventory situation. *Sycor.Metal* lets you map these requirements as well as plan and control production processes. The *Sycor.ProductionCockpit* is a central, easy-to-use tool with comprehensive functions for work schedulers and production planners.

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Your advantages:

- Excellent security of investment
- Short implementation phase
- Efficient and transparent workflows
- Flexible and scalable solution
- High-quality mission-critical KPIs
- Customized and intuitive user interface
- Practice-oriented training concepts

Your challenges:

- Flexible materials procurement for constantly fluctuating metals prices and exchange rates
- Innovative production processes
- High level of flexibility and transparency in logistics processes
- Rising pressure to lower costs and innovate
- Demanding quality requirements
- Manage your stock-market and hedge transactions

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Place your trust in business software that is easy to implement, flexible and tailored to your company.

It offers characteristics-dependent sequence planning, campaign planning, capacity overviews and alert functions. The solution also features an intuitive user interface that can be customized to meet the user's needs. At a single glance, your employees can view the production status and plan campaigns as well as sequences more quickly while maintaining direct access to the customer order or the stock/requirements situation. The integrated shop floor control feature provides a central means of determining the status of current production processes. This way, your employees can quickly adjust plans as needed. Additional maintenance functions ensure high availability of your technical installations.

Sycor.Metal offers practice-oriented sales and shipping processes for smooth order processing. Comprehensive functions for cross-system exchange of data via electronic data interchange (EDI) are available. Developed by Sycor, the

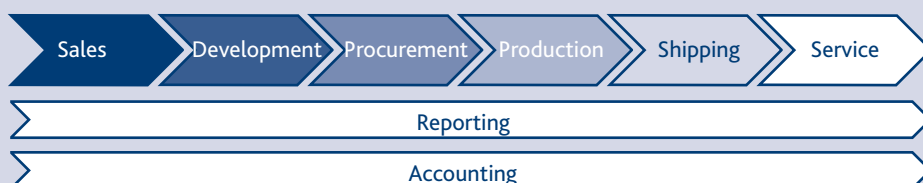
Sycor.OrderCockpit facilitates the creation of quotations, orders and invoices. A traffic light feature allows you to view the delivery status of all orders at a glance and perform a variety of actions, such as initiating deliveries or triggering invoices, without changing screens. We also offer custom solutions for mobile data entry (*Sycor.MobiDel*) that can further optimize your internal logistics processes. We can also implement custom features such as scheduling agreements with VDA-compliant (VDA = German Association of the Automotive Industry) forecast and JIT delivery schedules via EDI, packaging-based logistics and production facility integration.

The SAP solution is a safe investment, can be implemented quickly and is ideal for international use. With just the press of a button, you have access to key company data as the basis for sound decisions.

Sycor is your partner for SAP implementation: We have been providing services to mid-sized metal processors for years and have solid process expertise as well as strong references. With a staff of more than 200 in Germany, we can also advise you in any other IT-related areas, such as data center services or document management.

Supports the following business processes and software functions:

- Connection to the London Metals Exchange via the Internet for updating current metals prices and exchange rates.
- Selection of materials according to QM criteria (DIN, grade, dimensions, etc.)
- Supports reworking processes und recycling transactions
- Efficient purchasing, sales and risk management
- EDI functionalities in logistics processes
- Transparent overview of all inventories and quality characteristics
- *Sycor.OrderCockpit* and *Sycor.ProductionCockpit*
- Comprehensive planning and MRP procedures
- Document management for internal and external documents
- Comprehensive costing functions for continuous cost controlling
- G/L accounting, accounts payable and receivable accounting, asset accounting
- Manage your stock-market transactions and hedge contracts
- Freely customizable, real-time business reports



Business advantages:

- Transparent view of all key performance indicators
- Preconfigured industry-specific processes ensure a high level of planning and process reliability
- Lean, automated processes ensure shorter lead times and faster rollouts